

# East Point Peace Academy-Client Profit and Loss

January - December 2018

|  | <b>Total</b>         |
|--|----------------------|
| <b>Income</b>                                  |                      |
| Foundations / Grants                           | 31,750.00            |
| Individual Donations                           | 19,910.76            |
| Merchandise Income                             | 1,239.00             |
| Sustainers Monthly                             | 12,484.40            |
| Contracts                                      | 18,174.40            |
| Workshop Contributions                         | 19,427.24            |
| <b>Total Income</b>                            | <b>\$ 102,985.80</b> |
| <b>Gross Profit</b>                            | <b>\$ 102,985.80</b> |
| <b>Expenses</b>                                |                      |
| Travel   |                      |
| Flights  | 2,983.67             |
| Housing  | 1,998.41             |
| Meals  | 1,049.33             |
| Transportation                                 | 3,495.39             |
| <b>Total Travel</b>                            | <b>\$ 9,526.80</b>   |
| Administration                                 |                      |
| Bank Fees                                      | 58.01                |
| Business Registration Fees (501c3 Application) | 1,133.00             |
| Internet                                       | 210.00               |
| Equipment                                      | 356.42               |
| Fiscal Sponsor Fees                            | 6,301.35             |
| Office Supplies & Services                     | 763.81               |
| Payroll Services                               | 750.00               |
| Phone  | 262.10               |
| Printing & Copying                             | 68.39                |
| Postage & Mailing Services                     | 21.75                |
| PO Box Fee                                     | 112.00               |
| Rent, Parking, Utilities                       | 1,950.00             |
| Website  | 191.76               |
| <b>Total Administration</b>                    | <b>\$ 12,178.59</b>  |
| Development                                    |                      |
| Services                                       | 468.00               |
| <b>Total Development</b>                       | <b>\$ 468.00</b>     |
| Personnel                                      |                      |
| Coordinator                                    | 47,500.08            |
| Vol. Coordinator                               | 21,999.99            |
| Taxes  | 5,193.37             |
| Bookkeeper                                     | 2,887.50             |
| <b>Total Personnel</b>                         | <b>\$ 77,580.94</b>  |
| Programs                                       |                      |
| Book Purchases                                 | 741.15               |
| Design, Program                                | 78.00                |

|                                      |                      |
|--------------------------------------|----------------------|
| <b>Digital Services, Program</b>     | 1,066.20             |
| <b>Food, Programs</b>                | 1,300.74             |
| <b>Honorariums &amp; Stipends</b>    | 2,852.05             |
| <b>Manual Fees</b>                   | 420.00               |
| <b>Printing &amp; Copying</b>        | 1,352.21             |
| <b>Program Support</b>               | 4,023.71             |
| <b>Site Rental</b>                   | 801.00               |
| <b>Staff Development</b>             | 80.00                |
| <b>Supplies</b>                      | 848.67               |
| <b>Support-Sogorea Te Land Trust</b> | 762.40               |
| <b>Total Programs</b>                | <b>\$ 14,326.13</b>  |
| <b>Total Expenses</b>                | <b>\$ 114,080.46</b> |
| <b>Net Operating Income</b>          | <b>-\$ 11,094.66</b> |
| <b>Net Income</b>                    | <b>-\$ 11,094.66</b> |